

# BCM Target Market & Fair Value Assessments

Who the Barras Capital Management Service is suitable for and if the Service offers fair value

## What is the BCM Discretionary Managed Portfolio Service?

This is a Discretionary Managed Portfolio Service which is available to FCA regulated Financial Advisers to select for their retail clients. The portfolios are built and actively managed on a discretionary basis, in line with the specified investment objectives as detailed in the Investment Policy Statement and the Portfolio Factsheets. The BCM Investment Committee will make investment decisions on your client's behalf, using their expertise and knowledge. As such, the portfolio may contain both complex and noncomplex products. The account and the portfolio of the Retail Client are held on third party platforms, as recommended by the Financial Adviser.

## What Type of Investor is this Service Suitable for?

FCA regulated Financial Advisers should only target this service to Retail Clients.

BCM relies on the information provided by the FCA regulated Financial Adviser about the client to determine the suitability of any investment for the client's portfolio. BCM has a contractual relationship with the Financial Adviser and agrees to provide the service under the Terms and Conditions dedicated to this service (available upon request).

## What is the Target Market for this Service?

The target market is retail clients who:

- Understand and accept some degree of investment risk;
- Have the capacity to absorb;
- Retain the services of an FCA regulated Financial Adviser who is responsible for assessing suitability and can help them understand the risk / reward profile and features of the service, advise on risks and the agreed time horizon.

The objective, policy and strategy of the BCM portfolio recommended to an investor by an independent financial adviser should align with the objectives of the investors and their minimum timeframe for investment.

## Negative Target Market

The Service is not suitable for Retail Clients who

- Are seeking full capital protection;
- Have no capacity for loss or are entirely risk averse;
- Require a guaranteed level of income or fully predictable return profile.
- Do not have an FCA regulated Financial Adviser or the FCA regulated Financial Adviser no longer provides advice or acts for the client, as there is no ability to assess suitability

## How Does the Service Meet You Client's Objectives and Needs?

**Time Horizon** – The recommended holding period is medium and long term; specifically, not less than 5 years.

**Maturity Date** – This is a Discretionary Managed Portfolio Service and has no fixed maturity date.

**Preservation of Capital** – This service does not have any capital guarantees.

**Investment Objective** – This service offers the opportunity to:

- Maximise total return through capital growth and reinvested income;
- Generate a level of income.

## How Can Your Client's Access Our Service?

This service is only available to retail clients via FCA regulated financial advisers.

## Fair Value Information

### Overall Price

The cost for the Managed Portfolio Service is set out as part of the BCM Service Agreement related to the service. We recognise that charging structures vary between regulated Financial Advisers, in line with the specific services/ benefits provided, and this need not be disclosed to BCM. Financial Advisers are thus expected to further undertake their own assessments to ensure the overall price, including platform fees, represent fair value to the underlying retail client.

### Fair Value Confirmation Statement

BCM has undertaken a fair value assessment of MPS, including reviewing the wider market, and factored in the regulatory expectations and considers that the benefits of the BCM Managed Portfolio Service provided are proportionate to the anticipated costs.

## Risk Warnings

Past performance is not a guide to future performance. The value of investments and any income from them can fall and you may get back less than you invested. Changes in rates of exchange may have an adverse effect on the value, price or income of investments. By investing in money market funds or bond funds, the certainty of a fixed income for a fixed period with a fixed return of capital are dependent on the institution's ability to honour the issued security. Different funds carry varying levels of risk depending on the geographical region and industry sector in which they invest. Investors should be aware of the additional risks associated with funds investing in smaller companies. Funds which invest in specific sectors may carry more risk than those spread across a number of different sectors.

## Important Information

The information in this document is for guidance only. It does not consider the specific objectives or circumstances of any individual and is not intended as investment advice. The information in this document does not constitute a recommendation and you should not make any investment decisions based on it. The information contained in this document has been taken from sources we believe to be reliable. We or a connected person may be invested in the portfolios or underlying funds governed by this document. This document is for the information of the recipient only and should not be reproduced, copied or made available to others.

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